

3 Possible Scenerios For Dec 2009 - May 2010

	1	2	3
	Actual to end CFP WB/ST N- CFP WB/ST N-		
Gross Profit	of SB	My	Ja
	\$ 11,059.68	\$ 3,763.99	\$ 8,226.35

2 & 3 proj have had adjust. to reflect reality eg. Office supplies, marketing,

Fixed Exspences		Total		
<i>Russ Business Plan</i>		\$ 775.00	\$ 775.00	\$ 775.00
Audit	est.	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Year End	est.	\$ 500.00	\$ 500.00	\$ 500.00
		<u>\$ 2,000.00</u>	<u>\$ 2,000.00</u>	<u>\$ 2,000.00</u>

Income before wage responsibilities		<u>\$ 9,059.68</u>	<u>\$ 1,763.99</u>	<u>\$ 6,226.35</u>
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Wages 2009 21 wks (PA)	3hrs/wk	\$ 1,540.14	\$ 1,540.14	\$ 1,540.14
24hr/mos admin/marketing	Mar - May	\$ 1,573.20	\$ 1,573.20	\$ 1,573.20
Wages 2010 (PA)	44 hrs	\$ 1,029.00	\$ 1,029.00	\$ 1,029.00
12hr/mo admin/marketing/training	Jan - May	\$ 1,333.25	\$ 1,333.25	\$ 1,333.25
		<u>\$ 5,475.59</u>	<u>\$ 5,475.59</u>	<u>\$ 5,475.59</u>

WB Pay out		\$ 2,200.00		
Phone		\$ 48.00	Scenerio 1	
Bank		\$ 75.00	only	
		<u>\$ 2,323.00</u>		

To Put back into business		\$ 1,261.09	\$ (3,711.60)	\$ 750.76
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(or just a cushion)

* Scenerio 1 is dependent upon insurance prorated with \$528.00 removed from balance

**Scenerio 2 is dependent upon gross margin of \$4,375.00 on WB

** Scenerio 2 does not include revenue from new membership, or for SB 2010 sales.

*** Scenerio 3 is dependent upon gross margin of \$2 168.75

****Estimated \$1200.00 in insurance fund

Gross Revenue N-My WB	\$ 4,375.00
Gross Revenue N-Ja WB	\$ 2,168.75

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Audit	est.	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Year End	est.	\$ 500.00	\$ 500.00	\$ 500.00
		<u>\$ 2,775.00</u>	<u>\$ 2,775.00</u>	<u>\$ 2,775.00</u>

Income before wage responsibilities		<u>\$ 8,284.68</u>	<u>\$ 988.99</u>	<u>\$ 5,451.35</u>
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24hr/mos admin/marketing	Mar - May	\$ 1,573.20	\$ 1,573.20	\$ 1,573.20
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WB Pay out		\$ 2,200.00		
Phone		\$ 48.00	Scenerio 1	
Bank		\$ 75.00	only	
		<u>\$ 2,323.00</u>		

Net Income		\$ 486.09	\$ (4,486.60)	\$ (24.24)
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****Estimated \$1200.00 in insurance fund

<i>Gross Profit N-My WB</i>	\$ 4,375.00
<i>Gross Profit N-Ja WB</i>	\$ 2,168.75